

Retail warehouse requirement criteria

- ▶ Stores with a ground floor area of 7,500-10,000 sq ft
- ▶ Trading mezzanine to create a total GIA of 11,500 sq ft
- ▶ Open A1 planning (or restricted if the sale of craft goods is permitted)
- ▶ Retail parks with a soft tenant mix

Key points for landlords

- ▶ Unique offer with no national competitor
- ▶ Improves tenant mix
- ▶ Drives additional footfall
- ▶ Y/E Feb 2011 EBITDA £14.4 million
- ▶ Y/E Feb 2011 turnover £95.2 million
- ▶ 12.8% increase in turnover from 2010

53 stores trading throughout the UK

10 store openings in 2011

20 new stores targeted for 2012

80 new stores required in the next 5 years



Hobbycraft are continuing their expansion and actively seeking retail warehouse units in the following locations:

Altrincham (under offer)	Exeter	Orpington (opened May 2011)
Ashford	Falkirk	Oxford (opening Summer 2012)
Aylesbury (opened Jul 2011)	Glasgow (West)	Plymouth
Barnsley	Grimsby	Redditch
Barnstaple	Guildford	Salisbury
Bedford	Guiseley	Scarborough
Birmingham (South West)	Harrogate	Scunthorpe
Blackburn	Hereford	Shrewsbury
Blackpool	High Wycombe (under offer)	Slough/Maidenhead
Brighton/Hove	Huddersfield	Southend
Bristol (South)	Inverness	Southport
Burton on Trent	Ipswich	Staines (opening Oct 2011)
Bury St Edmunds	Kidderminster	Staples Corner (opening Nov 2011)
Camberley/Farnborough	King's Lynn	Stoke on Trent
Cambridge (opening Nov 2011)	Lancaster	Swansea (opening Dec 2011)
Carlisle	Leamington Spa	Taunton (under offer)
Cheltenham (under offer)	Leeds (Birstall)	Telford
Chesterfield	Leicester	Torquay
Colchester	Lincoln	Truro
Crewe (opening Nov 2011)	Liverpool (North)	Wakefield
Darlington	Liverpool (South)	Wigan
Derby	Livingston (opening Oct 2011)	Wirral
Doncaster	Llandudno	Worcester
Dudley	Luton	Wrexham
Dundee (opening Nov 2011)	Manchester (North East)	Yeovil
Durham	Manchester (West)	York
East Kilbride	Mansfield	
Eastbourne	New Malden/Wimbledon	
Enfield/Edmonton (under offer)	Newbury	
	Newcastle (North)	

Contact retained agents

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